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Centre for WTO Studies (CWS),
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Work Experience

1. Working since April 09, 2003 as Consultant (Associate Professor) with **Centre for WTO Studies**, Indian Institute of Foreign Trade (IIFT), New Delhi.
2. Worked as Consultant (Assistant professor) to **Research and Information System for the Non-Aligned and Other Developing Countries (RIS)**, India Habitat Centre, New Delhi, from 1st January, 2000 to April 09, 2003.
3. Freelancing for Print Media "**Business Standard**" and "**Observer Research Foundation**", New Delhi, during the period December 1994 to December 1996.
4. As an Economic Investigator in the Economic Advisors Team for the **Tenth Finance Commission** of the Government of India, from April to November 1994, New Delhi.

Academic Qualifications

1. Ph.D. in Economics awarded in 1999 on the thesis titled "**Disintermediation and Private Corporate Financing: An Analysis of the New Issue (Primary) Market in India**", Centre for Economic Studies and Planning, Jawaharlal Nehru University (JNU), 1999, New Delhi.
1. **M. Phil in Industrial Economics**, (with first class) dissertation titled "**The Study of New Issue Market in India: January 1991 to December 1992**", Bharathiar University, 1993, Coimbatore.
2. **M.A in Industrial Economics** (with first rank in the University), 1991, Bharathiar University, 1993, Coimbatore.

Work at Centre for WTO Studies

- ❖ Collation and preparation of the CWS database on the Sanitary and Phytosanitary Measures (SPS) and Technical Barriers to Trade (TBT) since the formation of the WTO (1995). Linking each notification, approximately 26,000 in terms of numbers, with HS Code information (at 4 digits) thus making it usable for trade impact and market access analysis. The database is comprehensive as it covers all the WTO members and all products. This is complete for the period January 1995 to November 2010. And, these online databases are updated with a lag of two months.
- ❖ Preparing reports based on stakeholder consultations with representatives of industrial clusters, identified by the Centre for WTO Studies (CWS), relating to fourteen sectoral negotiations, which were proposed for Doha Round negotiations.
- ❖ Providing inputs for the negotiators and equipping them with the latest applied research support. Various issues related to:
 - addressing queries related to Specific Trade Concern relating to SPS and TBT measures on India, as and when they are raised by other members;
 - providing inputs on the Trade Policy Review's of various' countries as and when they come-up for the review;
 - providing the negotiator with latest applied research support on the various negotiations under Agriculture and Non Agricultural areas; and
 - providing an assessment on the preferential trade possibilities for India.
- ❖ Preparing reports on the issues on the different cases with regard to systemic lacunae's on TBT and SPS measures while these notifications are made to the WTO secretariat.
- ❖ My Contribution at the CWS is related areas like: NAMA negotiations; the role of Non-Tariff Measures for balanced outcome of negotiations; sectoral negotiations and preferential trade agreements.

Other regular Inputs

- ❖ I have participated in 43 outreach, training and stakeholder consultations undertaken by the CWS & Micro, Small and Medium Enterprises (MSME) at various places in India.
- ❖ Worked on close to 50 projects of DoC, which supported Indian Trade Policy Division (TPD) in the WTO Negotiations.

Journal Publications/ Book reviews/Newspaper Articles

1. Journal of *Economic Policy and Research*, "**The New Regionalism in Southeast Asian Trade Policy and Issues in Market Access and Industrial Development: An Analysis of the ASEAN-China Free Trade Agreement**", April – September 2009, pp. 82-136, (ISSN 0975-8577)
2. Co-authored with Biswajit Dhar, titled "**WTO Negotiations on Investment**" Expert Opinion, *The Indian Legislator*, August, 2003.
3. Book Review published in *Third World Resurgence*, July/August 2002, titled "An Indispensable Guide to the Turbulent World of Finance", the book titled *Taming Global Financial Flows: A Citizen's Guide* by Kavaljit Singh.
4. Book Review "Tackling New Technology Blues" in *Business Standard*, 13 May 1997, Review of *Coping with Technological Change* by Manik Kher, Response Books (Sage Publications), Delhi.
5. Book Review "Sound Tips for Policymakers" in *Business Standard*, 1997, Review of *Economic Restructuring, Technology Transfer and HRD* by B R Virmani and Kala Rao, Response Books (Sage Publications), Delhi.
6. Book Review "Some Random Reflections" in *Business Standard*, 1997, Review of *Economy and Business in India under Reforms* by S L Rao Konark, New Delhi.

Chapters in Edited Books

1. Lead Article, "**Sanitary and Phytosanitary Measures and Analysis of Systemic issues: Trends based on the Online Database of CWS- 1995 to 2010**", in the forthcoming New letter of the Centre for WTO Studies.
2. Co-authored a chapter on "**North East States of India: Potential of Export to ASEAN Countries**" which was presented in a seminar titled 'Exploring ASEAN Market for India's Northeast Product' in May 2009, jointly organised by UNCTAD India and Department of Economics, Mizoram University, (forthcoming).

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3. Jaivir Singh (ed.), 2007, Chapter 9 of *Regulation, Institutions and the Law "Small Investor Protection and Issues in Corporate Governance: A Model on Firm-level Decision Making Process"* Social Science Press, New Delhi.
4. Halle Mark and Wolfe Robert, 2007, (ed.), *Process Matters: Sustainable Development and Domestic Trade Transparency*, International Institute for Sustainable Development (IISD), co-authored with Biswajit Dhar, the chapter titled *"Trade policy off the hook: The making of Indian trade policy since the Uruguay Round"*, pp 183 – 237, Geneva www.iisd.org/pdf/2007/process_matters.pdf
5. Co-authored with Biswajit Dhar, 2007, titled *"Taming Non-Tariff Barriers: Can WTO find a solution?"* published by Trade and Investment Division, United Nations Economic and Social Commission for Asia and the Pacific (*UN-ESCAP*) as Studies on Trade and Investment, No. 61, pp.131-180, Bangkok, Thailand.
6. Report co-authored with Sakthi Srinivasan, 2007, titled *"Meeting Local Demands for Vegetables and Fruits: The Dynamics of Fair Farmers' Markets. A Case Analysis of Uzhavar Sandhai of Tamil Nadu"*, submitted to the Make Fair Trade (MTF) Campaign done by Oxfam, New Delhi.
7. Contributed to *"Globalisation and the Non-Aligned Movement: An Economic Agenda for Action"*, the RIS background document prepared on the occasion of 2003 XIII NAM Summit of the Non-Aligned Movement, Kuala Lumpur, Malaysia, 2003.
8. Paper published in a book edited by *UTI Capital Market Research Institute*, the chapter was titled as *"Significance of the Domestic New Issue (Primary) Market: An Alternative to Investment Promotion in Developing Countries (A case study of India)"* Mumbai, 2000.

International/National Seminar and Workshops

1. Presented paper titled *"WTO Negotiation on Market Access on Environmental Goods: Identification of NTMs on the Proposed Environmental Goods"* Seminar on Trade Liberalisation in Environmental Goods and Services" Ministry of Environment and Forests, Government of India, MSE Conference, 26th to 27th October 2010, Chennai, Tamil Nadu.
2. Co-authored paper titled *"ASEAN India FTA and its Impact on India: A Case Study of Fisheries and Selected Agricultural Products of Kerala"* *"ASEAN India FTA and Way Forward"*, Centre for Development Studies, 5-6th February 2010, Tirvandrum, Kerala.
3. Presented paper titled *"Financial Liberalisation and Agriculture: An Overview of the Challenges before Developing Countries"*, an International Conference on 'Financial

Structure and Economical Development Financing Theories and the New Pattern of Accumulation in Developing Countries' from August 31 and 1st of September 2009, National Autonomous University of Mexico, Faculty of Economy, Postgraduate Building, Mexico, available at web link http://www.depfe.unam.mx/seminario-ef/smitha-francis_murali-kallummal.pdf

4. Co-authored paper titled ***"North East States of India: Potential of Export to ASEAN Countries"*** in the Seminar titled *'Exploring ASEAN Market for India's Northeast Product'* 27 - 28th May 2009, organised by UNCTAD and Department of Economics, Mizoram University, Mizoram
5. Co-authored paper titled ***"The New Regionalism in South East Asian Trade Policy and Issues in Market Access and Industrial Development: An Analysis of the ASEAN-China Free Trade Agreement"***, at the **SAP-DSA Conference** on 'Economic Structures, Growth and Development', Centre for Economic Studies and Planning, 31 January-2 February 2008, JNU, New Delhi.
6. Co-authored paper titled ***"New Regionalism in South East Asian Trade Policy: Prospects for Market Access Expansion and Regional Standards"*** at the **Fifth International Conference** organised by the European Association for Southeast Asian Studies (**EuroSEAS**), University of Naples "L'Orientale", Naples, Italy, September 2007.
7. Co-authored paper titled ***"Taming Non-Tariff Barriers: Can WTO find a solution?"*** at the **International Conference** of WTO/ESCAP/ARTnet Workshop on 'Post-Doha Research Agenda for Trade and Development', 30-31 October 2006, Macao, China.
8. Co-authored paper titled ***"US Bilateralism in South East Asia: A Sectoral Analysis of the Market Access Issues in the Proposed Thai-US Free Trade Agreement"***, at the **2nd International Workshop** on ASEAN Expert Collaboration for FTA Negotiations with the US', Co-organised by International Development Economics Associates (IDEAs), the Governance for Social Development and the Environmental Institute (GSEI), and the Institute for Asian Studies, Chulalongkorn University, Bangkok, 3-4 August 2006, http://www.networkideas.org/feathm/aug2006/ft19_Abstracts_Bangkok.htm.
9. Co-authored paper titled, ***"Technical Barriers to Trade and the Multilateral Trading Regime: What do they mean for developing countries?"***, **International Conference** on the *'Political Economy of Labour in the Age of Globalisation'*, IDPAD programme on Alternatives for Development, organised jointly by Academia of Third World Studies, Jamia Millia Islamia University, New Delhi, and Kalyani University, Calcutta, from 21st to 23rd December 2004.

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10. Co-authored paper titled "**WTO @ 10: An Assessment**", **International Conference** on 'Development in Open Economies', organised by UNCTAD and Jamia Millia Islamia, New Delhi, April 1-3, 2004.
11. Paper presented on "**Small Investor Protection and Issues in Corporate Governance: A Model on Firm-level Decision Making Process**" **International Conference** on 'Regulation: Institutional and Legal Dimensions', Organised by the Centre for the Study of Law and Governance, JNU, New Delhi, November 13-14, 2003.
12. Paper titled "**The Negotiation Status of Non-Preferential Rules of Origin at the WTO: The Case for Indian Automobile Industry**" Presented at the Society of Indian Automobile Manufacturers (SIAM), India Habitat Centre, New Delhi, November 2002.
13. Co-authored paper presented at the **National Conference** on WTO and Its Impact on Consultancy and Construction Industry, titled: "**An Introduction to the WTO and GATS**". The same was published in the NBCC-MDC Journal, published by National Building Construction Corporation Limited and Management Development Centre, at New Delhi on January 2, 2002.
14. Paper titled "**Capital Market Liberalisation and Primary Market Performance: A Case study of response to public issues in India**", presented (*in absentia*) at an **International Conference** on 'Competition, Financial Integration and Risk In Global Economy', Xth International Tor Vergata Conference on *Banking and Finance*, 5-7 December, 2001, **Rome**, Italy.

Published Reports, Articles and Research papers

1. Co-authored a paper titled "WTO Negotiations on Market Access on Environmental Goods: Identification of Existing NTMs on Proposed Items", Discussion Paper 6, Centre for WTO Studies, <http://wtocentre.iift.ac.in/dp/06.pdf>.
2. Co-authored paper titled "**Agriculture under WTO Regime: Cross Country Analysis of Select Issues**", Discussion Paper 5, Centre for WTO Studies, <http://wtocentre.iift.ac.in/dp/05.pdf>.
3. Article titled "**The Unorganised Women Farmers and their Participation in Enhancing the GDP in India.**" in the Commonwealth Secretariat Publication , GATI Explore Issue VII 2009 <http://www.genderandtrade.org/gtinformation/164143/179758/206744/206745/article/>
4. Co-authored with Smitha Francis "**The New Regionalism in Southeast Asian Trade Policy and Issues in Market Access and Industrial Development: An Analysis of the ASEAN-China Free Trade Agreement**", International Development Economics Associates (IDEAs) Working Paper no. 06/2008, New Delhi. http://www.networkideas.org/working/aug2008/06_2008.pdf

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5. Co-authored with Biswajit Dhar "***Taming Non-Tariff Barriers: Can the World Trade Organization find a solution?***", Macao Regional Knowledge Hub, Working Papers, No. 3, September 2007, <http://www.must.edu.mo/markhub/3000E/WP-3%20Dharfinal-1.pdf>
6. Article titled "***Non-Tariff Barriers in the Doha Round: Is a Solution in Sight?***", Focus WTO, IIFT, New Delhi, May-June 2007.
7. Paper titled "***US Bilateralism in South East Asia: A Sectoral Analysis of the Market Access Issues in the Proposed Thai-US Free Trade Agreement***", Working Paper no. 04/2006, International Development Economics Associates (IDEAs) Working Paper Series, New Delhi. http://www.networkideas.org/working/oct2006/04_2006.pdf
8. Article titled "***Non-Agricultural Market Access Negotiations: Real Concerns***", Social Scientist, Vol. 34/Nos 9-10 September-October 2006.
9. Article titled "***Non-Agricultural Market Access Negotiations: An Analysis of the Negotiation Dynamics***", Focus WTO, IIFT, New Delhi, May-June 2006.
10. Paper co-authored with Biswajit Dhar, titled "***Non-Tariff Measures and the Free Trade: Are TBT Measures Creating New Trade Barriers?***", Centre for WTO Studies, mimeo, New Delhi, 2005.
11. Paper co-authored with Biswajit Dhar, "***Trade Policy off the Hook: The Making of Indian Trade Policy since the Uruguay Round***" a study conducted for the International Institute for Sustainable Development (IISD), Geneva, 2005.
12. Report titled "***Impact of CAP Payments on Upstream Indian Wine and Spirits Industry: Study of the Common Agricultural Policy in EU***", done for The UB Group and for the Department of Commerce and Industry, New Delhi, 2005.
13. Paper co-authored with Smitha Francis titled "***Sub-Federal Governance and Global Harmonisation of Policies***", 2005 available at http://www.networkideas.org/focus/feb2005/Global_Harmonisation.pdf
14. Paper co-authored with Biswajit Dhar, titled "***WTO and Technical Barriers to Trade: Creating barriers against furthering market access***", Focus WTO, IIFT, New Delhi, August 2004.
15. Paper co-authored with Biswajit Dhar, 2004, "***US Free Trade Initiatives and their implications for the multilateral trading system***", available at <<http://www.bilaterals.org/spip.php?article332>>
16. Paper co-authored with Biswajit Dhar, titled "***Trade Liberalisation and Agriculture: Challenges before India***", Social Scientist, India, vol. 33, no. 7-8, August 2004. 14. Paper co-authored with Biswajit Dhar titled "***Article 39.3 of the TRIPS Agreement: Its genesis and present context***", Centre of WTO Studies, Indian Institute of Foreign Trade, New Delhi, 2003.

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17. Paper titled "***Post-Doha Agenda and Issues under Negotiation on Trade and Investment***", Centre of WTO Studies, *mimeo*, Indian Institute of Foreign Trade, New Delhi, 2003.
18. Paper titled "***Competition Policy and its Status at the WTO Negotiations: Summary of Country Positions***", Centre of WTO Studies, *mimeo*, Indian Institute of Foreign Trade, New Delhi, 2003.
19. Combined paper with Biswajit Dhar titled "***Capital Inflows and Effects of Market-Driven Investments: A Focus on Southeast Asian Crisis***", RIS Occasional Paper, No.66, New Delhi, 2002.
20. RIS Occasional Paper No 61 titled, "***An Alternative to Investment Promotion in Developing Countries: A Case Study of India***", 2001.

Areas of Interest

1. International economics, finance and trade,
2. Economic governance and industrial finance
3. Regional and developmental economics with emphasis on Gender
4. Bilateral and regional trade and investment agreements
5. WTO market access negotiations

Scholarships, Achievements and Other Activities

1. National Eligibility Test for Lectureship (NET), 1996
2. Senior Research Fellowship (SRF), 1996
3. Gold Medalist at the University-level, 1993
4. National Cadet Corp (NCC) 'C' Certificate holder, 1991
5. Student Pilot License holder (SPL), 1991

Trainings undertaken/attended

1. **Gender and Trade**, New Delhi, by the Commonwealth Secretariat.
2. **Agreement on Agriculture**, New Delhi, by the WTO Secretariat.

Dr Murali Kallummal